



Tender Number:	P212204
Tender Title:	Panel of Government Relation Advisors
Tender Description: <i>Reg 17(2)(a)</i>	<p>The South West Group is an alliance of six Local Governments in SW Metro Perth. Its purpose is to provide a forum and a structure for member councils to unite and collaborate for the benefit of the broader Region. The vision for the Group is: by presenting a united, strategic and long-term regional perspective, we deliver better funding, policy, sustainability and collaborative outcomes for the Region. The target audience for the group’s advocacy agenda are State and Federal MPs from the Region, Premier and Cabinet, Directors General and advisors; Infrastructure WA & Australia. The group’s advocacy goals are to:</p> <ul style="list-style-type: none"> • Position the Group as a credible and respected voice for a united region and a key stakeholder in the decision-making processes that affect the Region. • Build the profile of the SWG, its policy positions and strategic objectives with Federal and State Governments, media and key influencers and decision-makers. • Develop strong working relationships with stakeholders that influence or make major decisions that affect the region. • Form partnerships that assist regional advocacy efforts. <p>The group is seeking to establish a Panel of Pre-Qualified Suppliers for Government relations and communications consultancies that can provide advice on the group’s advocacy agenda and how the group can best achieve its advocacy objectives. More detail on the group’s aspirations for the region can be found within the (draft) document “United Regional Vision 2036” – a draft of that document can be provided to interested parties on a confidential basis. It has not yet been approved by the South West Group Board.</p>
Advertising Details:	11 February 2022 West Australian Newspaper
Tender Deadline:	03 March 2022 2:00pm (AWST)
Tender Opening:	03 March 2022 2:05pm (AWST)
Employees Present for Opening: <i>Reg 16(3)(a)(i)</i>	Amy Packham, Procurement Officer Ella Fort, Finance Officer (Procurement)
Members of the Public Present: <i>Reg 16(3)(b)</i>	N/A

Tenderers <i>Reg 17(2)(e)</i>		ABN	ACN
1.	CGM Communications Pty Ltd	66 619 642 858	619 642 858
2.	FTI Consulting (Australia) Pty Ltd	49 160 397 811	160 397 811
3.	GRA Partners Pty Ltd	56 131 702 755	131 702 755

Advertisement Notice <i>Reg 17(2)(d)</i>	Successful Tenderer(s): <i>Reg 17(2)(f)</i>
 <p>P212204 - Request for Application - Panel of Pre-Qualified Suppliers of Government Relation Advisors</p> <p>Offers are invited from suitably qualified and experienced contractors for the above Request for Tender.</p> <p>A copy of the Request documentation must be obtained by registering your details via the City of Melville tender portal website: www.tenderlink.com/melville</p> <p>Offers must be submitted electronically via the City's e-tendering portal no later than 2:00pm (AWST) Thursday 3rd March 2022.</p> <p>All enquiries should be directed to Amy Packham on 9364 0305.</p> <p>Offers that are late or submitted by facsimile, email or in hard copy will not be accepted. The City reserves the right to reject any or all Offers and the lowest Offer will not necessarily be accepted. Canvassing of City of Melville Councillors or staff will disqualify Respondents from the evaluation process.</p> <p>Marten Tieleman Chief Executive Officer</p>	<p>RA Partners Pty Ltd CGM Communications Pty Ltd FTI Consulting (Australia) Pty Ltd</p> <p>Tender Awarded by:</p> <p>The tender was awarded under Delegated Authority DA-027 following the Contract Tender Advisory Unit Meeting</p> <p>Date of Meeting:</p> <p>12 April 2022</p> <p>Value of Successful Tender(s) <i>Reg 17(3)</i></p> <p>Schedule of Rates Anticipated expenditure over the term of the contract \$60,000 per annum</p>

Contract Signed:	31 May 2022
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